



## Editor's Insights

Lucinda Smedley • published in the September 2019 issue

**T**he **September Multifamily issue** is once again filled with positive news regarding the multifamily sector—the issue includes updates on 25 proposed student housing and market rate multifamily projects across the region totaling approximately 4,500 units coming to market over the next 2–5 years—1,750 units are proposed for the downtown/4th Avenue area and 750 units are proposed for the UA/Main Gate area.

We are grateful to our expert contributors who have provided us with their in-depth insights into where the multifamily sector is and where it is headed. The big news in this sector from Art and Clint Wadlund is the continued rent growth that the region is experiencing and the strong rent growth projected over the next 5 years. According to Wadlund, “Tucson is forecasted to outperform those markets (Seattle, Denver and Salt Lake City), and most of the country, for the next five years or longer.” The issue also features Mike Chapman’s student housing market insights, Allan Mendelsberg’s update of 20+ unit properties, and MEB’s market insights. New contributors include capital markets expert Bryan Mummaw of Berkadia and Roland Murphy of ABI Multifamily.

Given space constraints in last month’s issue, we excluded the list of industrial professionals who are mentoring their sons and daughters from Jim Marian’s article on the future of our industry. We include that list here and commend them for helping to mentor the next generation of Tucson’s real estate professionals.

- Gary Andros CCIM and son George, CCIM
- Tom Baker MAI and daughter Sara MAI
- Ben Becker and son Adam
- Rob Caylor and daughter Carly
- Swain Chapman and son Erik
- Darrel Delperdang and son Brooks
- Steve Fenton and son Zach
- Gary Heinfeld CCIM and son Ryan CCIM
- Jim Horvath and son Toby (MRED grad !!)
- Buzz Isaacson and son Ike and daughter and Annie
- Ross McCallister and daughter Amanda
- David Mehl and son Carson
- Humberto Lopez and nephew Omar
- Mitch Poses and son Ben
- Tim Prouty and son Kevin
- Rich Rogers and son Brandon
- Jim Shiner and son Michael
- Rick Volk and son Kevin
- Art Wadlund and son Clint

One last note—don’t forget to buy your tickets and/or sponsorship packages for Metropolitan Pima Alliance’s 15th Annual Common Ground Awards Ceremony on November 1 at JW Marriott Starr Pass Resort. Twenty fantastic finalists have been selected that have demonstrated exemplary collaboration. More information is available at [mpaaz.org](http://mpaaz.org).

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